

This record is a partial extract of the original cable. The full text of the original cable is not available.

031528Z Jun 04

UNCLAS SECTION 01 OF 05 THE HAGUE 001361

SIPDIS

SECSTATE FOR ECA/PE/V/R/E - STEVE TAYLOR; INFO
EUR/PPD - BRIAN GUSS

E.O. 12958: N/A

TAGS: [KPAO](#) [OEXC](#) [SCUL](#) [NL](#)

SUBJECT: FY-2005 IVP Nomination - Principal candidate
Mr. Jeroen W.F. Sas

1. Post is pleased to nominate Mr. Jeroen W.F. Sas as a principal candidate for an FY-2005 IVP grant, excluding international travel benefits.
Mr. Sas is earmarked for the EU/RP "Trade and Economic Development" which will be held from May 9 - 27, 2005.

2. START FIXED-FORMAT TEXT (PLEASE DO NOT EDIT):
: The following data is in a fixed format which enables
: automated processing in Washington and should not be
: edited except by means of the Post-EVDB software.
EXPORT-SOURCE: POST-EVDB
VERSION: 3.0.7
POST-EMAIL: dankelmanE@state.gov
TRANSMITTING-POST: PAS The Hague
TRANSMITTING-POST-ID: 4276
EXPORT-TYPE: BIO DATA
START NOMINATION:
ECA-OFFICE: E/VGE
PROG-AGENCY-NAME:
POST-PROJ-ID: 153
ECA-PROJ-NO: E/VGE-2005-0002
PROJ-NAME: EU/RP "Trade and Economic Development"
START MEMO PROJ-DESC:

END MEMO PROJ-DESC:
PROJ-TYPE: Regional
PROG-TYPE: IV Grant Visitor
FY: 2005
DEPART-POST: 05/07/2005
SESSION-DATE: 05/09/2005
RETURN-POST: 05/28/2005
NO-OF-PART: 2
RANK-ORDER: 7
START MEMO POST-OBJ:

END MEMO POST-OBJ:
START MEMO POST-RCMD:

END MEMO POST-RCMD:
ECA-OFFICE-ID: 1047
PROG-AGENCY-ID:
PROJ-TYPE-ID: RP
PROG-TYPE-ID: 29
NOMINATING-POST-ID: 4276
FUNDING-CNTRY-ID: 29321
STATUS: N
ORIGINATOR: P
SUBJ-DISC: Trade
START BIO:
PREFIX: Mr.
F-NAME: Jeroen
M-NAME: W.F.
L-NAME: Sas
SUFFIX:
POSITION-CODE: 0
PRINCIPAL?: Yes
M-ADDR1: Ministry of Economic Affairs
M-ADDR2: P.O. Box 20101
M-ADDR3:
M-CITY: 2500 EC The Hague
M-STATE:
M-CNTRY: Netherlands
M-ZONE:
M-ZIP:
M-PHONE: 31-70-379-7048
M-FAX: 31-70-379-7221
M-EMAIL: j.w.f.sas@minez.nl
M-CNTRY-ID: NL
M-ADDRTYPE: B
GENDER: M
DOB: 04/18/1966
MAR-STAT: S
BIRTH-CITY: Dordrecht
BIRTH-CNTRY: Netherlands
CITIZ-CNTRY: Netherlands
RES-CNTRY: Netherlands
START MEMO POSITION:
Senior Trade Policy Coordinator, Ministry of Economic Affairs

END MEMO POSITION:
START MEMO OTHER-POSITIONS:
Main responsibilities: Dutch representative in EU Article
133 (Trade Policy) Committee/Deputies
(chairman during Dutch presidency of EU in 2nd half 2004);
coordination trade policy within the Ministry of Economic
Affairs. Specific tasks in 2003: preparation and
organization of Dutch delegation to the 5th WTO Ministerial
Conference in Cancn, Mexico.
END MEMO OTHER-POSITIONS:
START MEMO PREV-POSITIONS:
1998 - 2001 - (senior) policy advisor trade policy.
Specific responsibilities: preparation and organistion of
Dutch delegation to the 4th WTO Ministerial Conference in
Doha, Qatar; Dutch representative in working party of the
OECD Trade Committee.
1997 - 1998 - policy advisor trade and investment. Specific
responsibilities: UNCTAD
1992 - 1997 - policy advisor competition policy. Specific
responsibilities: case handling and preparation of new
Competition Policy Act

END MEMO PREV-POSITIONS:
START MEMO US-TRAVEL:
None
END MEMO US-TRAVEL:
START MEMO OTHER-TRAVEL:
Extensive travel in Europe
END MEMO OTHER-TRAVEL:
START MEMO EDUCATION:
Department of Economics, University of Amsterdam (MA degree
in International Economic Relations and Industrial
Organisation) (1984 - 1990)
Dutch secondary school (atheneum) Titus Brandsma College,
Dordrecht (final exams in Dutch, English, German, Geography,
Physics, Economics and Mathematics) (1984)

END MEMO EDUCATION:
START MEMO MEMBERSHIPS:

END MEMO MEMBERSHIPS:
START MEMO PUBLICATIONS:

END MEMO PUBLICATIONS:
START MEMO SPEC-CONSID:

END MEMO SPEC-CONSID:
FIRST-LANG: Dutch
ENGL-READ: 4
ENGL-SPEAK: 4
ENGL-COMP: 4
START MEMO NOM-POST-OBJ:

END MEMO NOM-POST-OBJ:
START MEMO NOM-POST-RCMD:

END MEMO NOM-POST-RCMD:
START MEMO VIS-OBJ:

END MEMO VIS-OBJ:
START MEMO VIS-REC:

END MEMO VIS-REC:
NOMINATING-OFFICER: Todd Kushner
START MEMO NOMINATING-JUSTIFICATION:
Jeroen Sas is the working level Dutch official charged with
day-to-day coordination, formulation, and articulation of
trade policy. He represents the Netherlands in the
preeminent EU trade policy formulation committee and thus
has influence with the European Commission and other EU
member states. In this capacity he plays a critical role in
determining EU policy in the Doha Round of multilateral
trade negotiations, resolution of U.S.-EU trade disputes,
and other issues important to U.S. economic policy. Within
the Economic Ministry, Jeroen's views are respected, and he
plays the important role of framing trade policy decisions
for action by senior officials. Yet, Jeroen has never
traveled to the United States. His participation in an IV
program would give him a richer, more indepth, and
sympathetic view of the United States than he would get from
reading the press and official statements. His nomination
would support our MPP strategic goal of increasing economic
prosperity and security through increased trade and
investment.
END MEMO NOMINATING-JUSTIFICATION:
NOM-OFF: ECON
SPEAKER?: No
NOTIFY-EMB: Yes
MEDIA?: No
HOME-STAY: No

HOME-HOSP?: Yes
E-I-TYPE:
NOMINEE-ID: 327
PERSON-ID: 272
BIRTH-CNTRY-ID: NL
CITIZ-CNTRY-ID: NL
RES-CNTRY-ID: NL
FIRST-LANG-ID: DU
E-I-TYPE-ID:
NOM-POST-ID: 4276
NOM-FUNDING-CNTRY-ID: 29321
NOM-STATUS: N
DS2019-ACTION: 1
DS2019-SUBJECT:
SPONS-FUNDS: 0
SPONS-AGENCY1:
USGOVT-AGENCY1:
US-AGENCY-AMT1: 0
USGOVT-AGENCY2:
US-AGENCY-AMT2: 0
INTL-ORG1:
INTL-ORG-AMOUNT1: 0
INTL-ORG2:
INTL-ORG-AMOUNT2: 0
VIS-GOVT-AMT: 0
COMMISSION: 0
OTHER-AMOUNT: 0
VIS-AMOUNT: 0
VIS-CAT:
END BIO:
START BIO:
PREFIX: Mr.
F-NAME: Tjark
M-NAME: R.C.
L-NAME: de Lange
SUFFIX:
POSITION-CODE: 0
PRINCIPAL?: No
M-ADDR1: Kapp Nederland B.V.
M-ADDR2: Varkenmarkt 9 - 11
M-ADDR3:
M-CITY: 3311 BR Dordrecht
M-STATE:
M-CNTRY: Netherlands
M-ZONE:
M-ZIP:
M-PHONE: 31-78-611-7351/7350
M-FAX: 31-78-614-2522
M-EMAIL: tdl@kapp.nl
M-CNTRY-ID: NL
M-ADDRTYPE: B
GENDER: M
DOB: 07/27/1967
MAR-STAT: U
BIRTH-CITY:
BIRTH-CNTRY: Netherlands
CITIZ-CNTRY: Netherlands
RES-CNTRY: Netherlands
START MEMO POSITION:
President of YES (Organization of Young Entrepreneurs)
END MEMO POSITION:
START MEMO OTHER-POSITIONS:
Managing Director, Kapp Nederland B.V. (since 1997)
International engineering and trade company in the field of
process industry and food technology. Commercial/business
enterprise with 8 employees.
Since 1998, Tjark de Lange is member of Jong Management, the
Dutch Association of Young Entrepreneurs founded in 1969 and
whose objective is to provide for climate solidarity among
its members, to promote mutually beneficial communication
and to offer members the opportunity and encouragement to
acquire in depth knowledge of social and economic issues.
From 1998 to 1999 he has been secretary of a local division
of Jong Management and from 1999-2000 he was Member of the
Board of Jong Management. In 2000 he was elected President
of YES-Nederland. In 2001, he was elected President of YES
for Europe (Confederation of the national European
Federations of Young Entrepreneurs.

END MEMO OTHER-POSITIONS:
START MEMO PREV-POSITIONS:
AMW-Marine-Industry B.V., Hendrik Ido Ambacht
- Project engineer Marine & Industry (1992-1993)
- Project Manager (1993-1995)
- Deputy Director (1995-1997)
Entrepreneur, WCR Benelux BV, Spijkenisse (a service and
maintenance heat exchangers enterprise with 7 employees)
(1997-2000)

END MEMO PREV-POSITIONS:
START MEMO US-TRAVEL:

END MEMO US-TRAVEL:

START MEMO OTHER-TRAVEL:

END MEMO OTHER-TRAVEL:

START MEMO EDUCATION:

1985-1991 College of Maritime and Nautical Advanced/Higher Education, Polytechnic Major in Maritime Officer in Navigation and a Major in Maritime Officer in Marine Engineering, including traineeship on board m.v. Nedlloyd van Noort and m.v. Nedlloyd Kingston (1990-1991); 1994-1997 Law School, Erasmus University Rotterdam (no degree)

END MEMO EDUCATION:

START MEMO MEMBERSHIPS:

Member of the board of NCW (Management Center for Social Responsibility and Corporate Governance) since 2000; Member of the board of VNO-NCW (Major Dutch Confederation of Industry and Employers) since 2000;

END MEMO MEMBERSHIPS:

START MEMO PUBLICATIONS:

END MEMO PUBLICATIONS:

START MEMO SPEC-CONSID:

END MEMO SPEC-CONSID:

FIRST-LANG: Dutch

ENGL-READ: 4

ENGL-SPEAK: 4

ENGL-COMP: 4

START MEMO NOM-POST-OBJ:

END MEMO NOM-POST-OBJ:

START MEMO NOM-POST-RCMD:

END MEMO NOM-POST-RCMD:

START MEMO VIS-OBJ:

END MEMO VIS-OBJ:

START MEMO VIS-REC:

END MEMO VIS-REC:

NOMINATING-OFFICER: Jess Bailly

START MEMO NOMINATING-JUSTIFICATION:

Mr. de Lange (34) is a businessman, president of the Dutch organization of young entrepreneurs (Jong Management) and president of the Europe-wide organization of young entrepreneurs. He also sits on the board of the Dutch employers association. An articulate, emerging leader, de Lange is involved in national and regional efforts to stimulate economic growth through entrepreneurship. His organization lobbies the Dutch government and EU commission to create an environment more conducive to entrepreneurs and business, and thus can act as a strong force to enhance the kinds of policies favored by US businesses. De Lange has not had significant US experience, and would benefit from a group or individual program focussing on economic growth, entrepreneurship, trade and business-government relations in the U.S.

END MEMO NOMINATING-JUSTIFICATION:

NOM-OFF: PD

SPEAKER?: No

NOTIFY-EMB: No

MEDIA?: No

HOME-STAY: No

HOME-HOSP?: Yes

E-I-TYPE:

NOMINEE-ID: 337

PERSON-ID: 282

BIRTH-CNTRY-ID: NL

CITIZ-CNTRY-ID: NL

RES-CNTRY-ID: NL

FIRST-LANG-ID: DU

E-I-TYPE-ID:

NOM-POST-ID: 4276

NOM-FUNDING-CNTRY-ID: 29321

NOM-STATUS: N

DS2019-ACTION: 1

DS2019-SUBJECT:

SPONS-FUNDS: 0

SPONS-AGENCY1:

USGOVT-AGENCY1:

US-AGENCY-AMT1: 0

USGOVT-AGENCY2:

US-AGENCY-AMT2: 0

INTL-ORG1:

INTL-ORG-AMOUNT1: 0

INTL-ORG2:

INTL-ORG-AMOUNT2: 0

VIS-GOVT-AMT: 0

COMMISSION: 0

OTHER-AMOUNT: 0

VIS-AMOUNT: 0

VIS-CAT:

END BIO:
END NOMINATION:
END FIXED-FORMAT TEXT:
Sobel